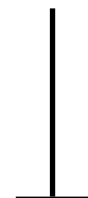


GPA (GOAL PRODUCING ACTIVITY)



80%



20%



ARBITRAGE	DATE/QTR	RESEARCH Goal	RESEARCH Actual	GO SEE Goal	GO SEE Actual	SIGN LEASE Goal	SIGN LEASE Actual
RESEARCH GO SEE SIGN LEASE	Month _____						
	Each Week						
	Daily (Mo-Th)						
	Each Quarter of the Day						

CO-HOSTING	DATE/QTR	TALK TO AGENTS/ OWNERS Goal	TALK TO AGENTS/ OWNERS Actual	TALK TO PROPERTY MGMT Goal	TALK TO PROPERTY MGMT Actual
AGENTS/OWNERS PROPERTY MGMT	Month _____				
	Each Week				
	Daily (Mo-Th)				
	Each Quarter of the Day				

OWNED PROPERTIES	DATE/QTR	RESEARCH Goal	RESEARCH Actual	GO SEE Goal	GO SEE Actual	OFFER Actual	OFFER Actual
RESEARCH GO SEE OFFER	Month _____						
	Each Week						
	Daily (Mo-Th)						
	Each Quarter of the Day						

EXPENSE	DATE/QTR	PRICING Goal	PRICING Actual	PHOTO Goal	PHOTO Actual	REVIEWS Goal	REVIEWS Actual
PRICING PHOTOS REVIEWS	Month _____						
	Each Week						
	Daily (Mo-Th)						
	Each Quarter of the Day						